



## Reverse Marketing Formula: A Strategist Approach to Attract Endless Distributors Build a Thriving Home Business

By MR Devendra Patel

Createspace Independent Publishing Platform, United States, 2012. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.There is a substantial amount of detail to be shared on reverse marketing concept but the point I would like to highlight here is that the rules of marketing have changed! The methods of turning family members and friends into business partners have become outdated. Only those individuals who are still unaware of the concept of reverse marketing follow the old-school tactics of pounding the phones, holding meetings and pitching the business to leads. Prospecting for business as you ve known it, has become obsolete because people simply do not want to be bothered by cold-market prospecting and in-your-face selling. Solicitations are detested and met with frustration and impatience. They are forced to use the Do Not Call List to fight back the onslaught of intrusive marketers trying to get their hands into their pocket book. Yet, in the face of highly competitive market, the internet has opened world of opportunities for business enthusiasts where they can literally turn a simple thought into a sprawling business for little or no money. Reverse Marketing Formula teach...



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