



The Ultimate Sales Revolution: Sell Differently. Change the World (Hardback)

By Steve Lishansky

ADVANTAGE MEDIA GROUP, United States, 2015. Hardback. Book Condition: New. 234 x 157 mm. Language: English . Brand New Book. GET READY TO BE YOUR CLIENTS INDISPENSABLE PARTNER IN SUCCESS Are you looking for the keys to far more successful sales relationships, and client conversations that don't require manipulation, probing, and closing, yet produce profoundly more powerful results? The Ultimate Sales Revolution clarifies how to reach the highest level of professional relationship becoming an Indispensable Partner in your client's success. You attain this exalted level of trust, respect, and differentiation from your competition by ensuring that every client request and activity delivers meaningful results, builds the strongest and most sustainable client relationship, avoids the 3 Sources of Miscommunication, and delivers massive value and impact. Each of the principles in this book transforms your ability to win business, get paid for your value (not your time, effort, or activity), and earn the access, recognition, respect, and rewards reserved for the most successful sales people and privileged professional services providers. Inside are the keys that promise to significantly advance your professional enjoyment, impact, and most importantly your results. Suzi Pomerantz CEO, Innovative Leadership International; Best Selling Author, Seal the Deal...



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